

HOSTED COLLABORATION USE CASE

Aegion Corporation, a global industrial infrastructure company, needed a scalable collaboration solution to improve daily communications. InterVision's Hosted Collaboration delivered a reliable solution for crisp voice, instant messaging and clear video - without sacrificing their current Cisco investments. InterVision's experts relieved the burden of managing their highly customized deployment, all while reducing their overall costs.

MERGED VOICE & DATA INTO A SINGLE NETWORK → OFF-LOADED DAY-to-DAY OPS → **\$157** ANNUAL SAVINGS PER USER

1300 phones
+
700 Webex users

\$204K savings/year

29% reduction in Total Cost of Ownership (TCO)

InterVision Hosted Collaboration clients typically experience a TCO reduction of 20-30% with additional benefits. Some clients have reached as high as 32%.

CONNECT	SIMPLIFY	INFLUENCE
Keep business and employees connected anywhere, any time	Move communications and collaboration into one, managed solution + one monthly invoice	Free up personnel and resources for strategic IT projects

BENEFITS DELIVERED



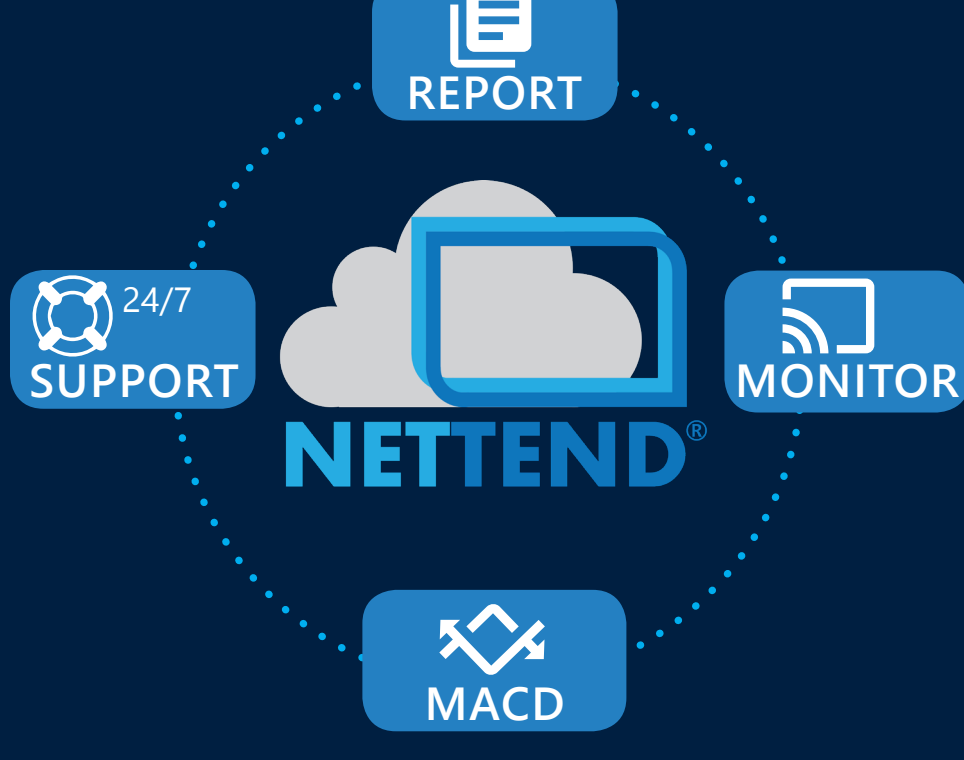
With integrated communications in a unified solution, Aegion has an enhanced end-user experience while InterVision's Cisco experts proactively monitor their entire collaboration experience, reducing their internal IT burden.

SOLUTIONS MATCHED TO ORGANIZATIONAL NEEDS

	CALL	CALL + MESSAGE	CALL + MESSAGE + MEET
HIGH DEFINITION VOICE	✓	✓	✓
VOICEMAIL WITH UNIFIED MESSAGING	✓	✓	✓
SIMULTANEOUS RING	✓	✓	✓
AUTO ATTENDANT	✓	✓	✓
TEAM MESSAGING	✓	✓	✓
ONE-BILLING STATEMENT	✓	✓	✓
SOFTPHONE		✓	✓
REMOTE WORKER EXTENSIONS		✓	✓
INSTANT MESSAGING & PRESENCE		✓	✓
CALENDAR & DIRECTORY INTEGRATION		✓	✓
MOBILE APP		✓	✓
WEBEX CONFERENCING			✓
CONFERENCE WITH TOLL NUMBER DIAL-IN			✓
24X7X365 MONITORING			✓
DEDICATED ENGINEER			✓

MANAGED SERVICES EXTEND AEGION'S IT TEAM

providing 24x7x365 monitoring and management of the subscribed devices, networks and collaboration services with Cisco TAC and carrier engagement by Cisco-certified technical support experts.



A DEDICATED CLIENT SERVICE ENGINEER

extends the standard operations center monitoring services (NETTEND®)

- PROBLEM MANAGEMENT AND RESOLUTION
- PERFORMANCE AND CAPACITY MANAGEMENT
- SLA
- MONTHLY REPORTING AND TRENDING
- CLIENT RELATIONSHIP MANAGEMENT
- BILLING



NETTEND CLIENT SERVICE ENGINEER

SAVE & SIMPLIFY

InterVision's Hosted Collaboration solution allowed Aegion to reduce their TCO, eliminate internal day-to-day IT demands and enhance the collaboration experience for users throughout their global organization.

“We invested in InterVision's Hosted Collaboration because managing our own phone system became overwhelming and difficult to scale as our business grew. Today, not only have we been able to stay on budget, but also our financial and productivity projections align as expected.”

- Jim Sanders, Enterprise Architect, Aegion